

AIONYS

Our team



Alexey

Chief Executive Officer

Co-founder, founded Aionys after 19 years of successful IT experience. During his career, he has gone from a developer to Delivery Manager with a team of more than 100 people, managing software development projects in various industries.



Ivan

Chief Technology Officer

Co-founder, responsible for the technical strategy and the course of technology development in our company. He has successfully implemented startups with highly loaded applications and has achieved a 1000% growth of the customers' base over a few years.

Guiding principles in work

We believe that each client is unique and can become a part of our large family. We create a comfortable and friendly atmosphere where you feel at home. Combining Aionys founders' experience and expertise, our clients can be sure of maximum attention and a competent approach at all stages of their project.

Our basic principles of work:

- Individual attitude: we strive for making it personalized and unique for each project.
- Long-term relationships: we contribute to clients' projects as if they were our own.
- Choosing partners based on common interests and values.
- Transparency and mutual understanding: we are not afraid of losing money, because it is more important for us to maintain trust and partnership.
- Contact and care: we are always in touch and on the same wavelength with our customers, because our goal is to be true partners and help them achieve success.

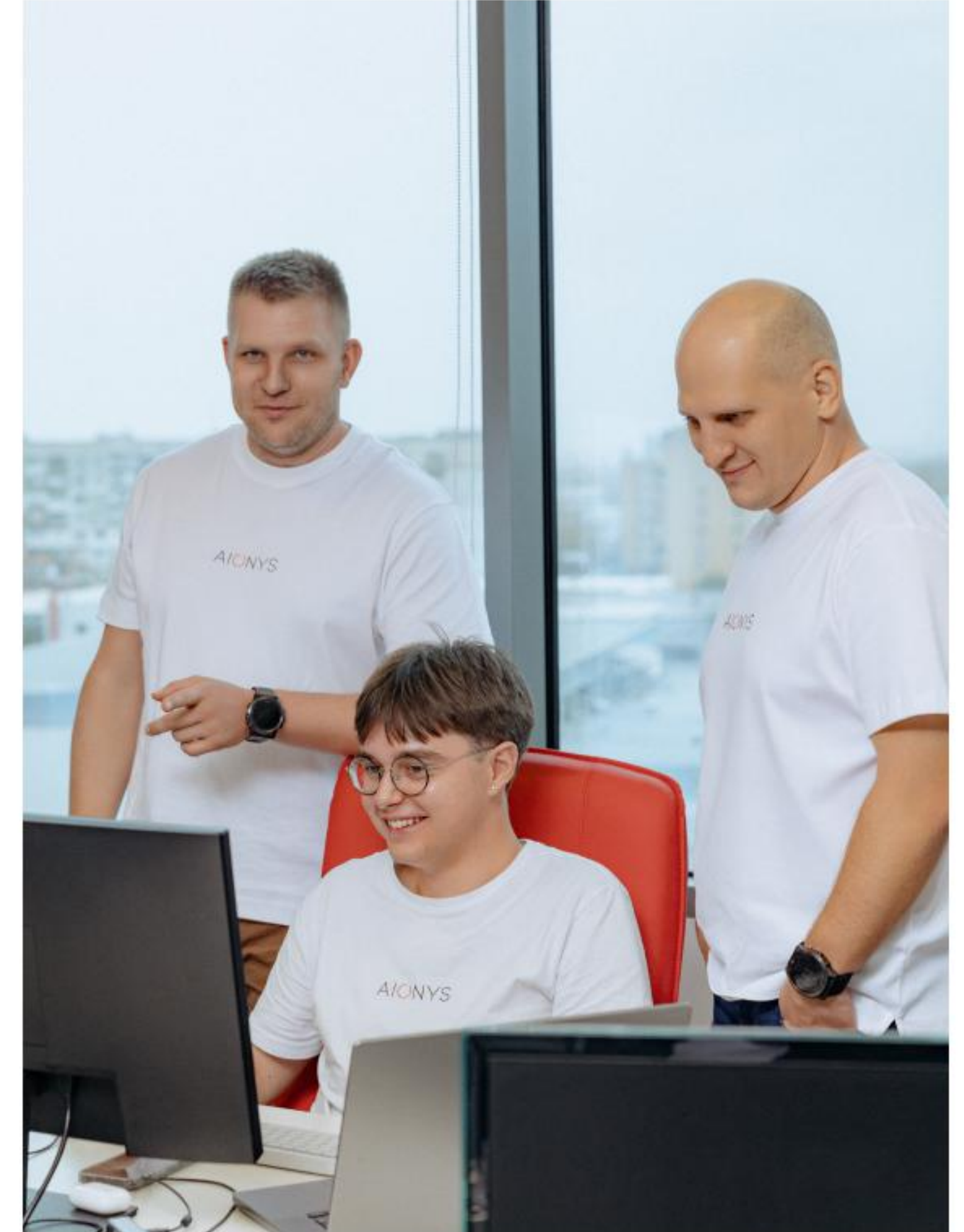


Aionys is a boutique IT outsourcing company

Boutique is not just a word for us. This is the philosophy that defines our uniqueness and approach in Aionys.

What exactly makes us a boutique company?

- Individual approach: we create unique solutions adapted to each client.
- Personal communication with the company's owners: we guarantee instant decision-making and response to all requests.
- Flexibility: fast adaptation to changing client's needs and market requirements.
- Efficiency and productivity: we fully focus on each client's needs and goals in order to achieve the best results.
- Reputation and recommendations: our reputation and long-term relationships with customers are the foundation for us being successful and trustworthy.



Reputation and recommendations are the basis of our success

Every year our experience grows, and we are proud to celebrate more than 7 years of successful work with our clients.

Due to the boutique principle, we have established long-term friendly relations with many customers who have been cooperating with us for 6-7 years. We strive for steady partnership, providing high-quality services and support at every stage of their development.

7⁺

years of Aionys

7⁺

years with our
clients

65⁺

experts in the team

2

founders with deep
experience

5

parallel effective
projects per founder

We are available for you

We are in touch for urgent tasks at any time — 24 hours a day, 7 days a week.

	USA, Washington GMT -4
	Albania, Tirana GMT +2
	Bulgaria, Sofia GMT +3
	Kazakhstan, Astana GMT +6
	France, Paris GMT +2
	Poland, Warsaw GMT +2
	Ukraine, Kyiv GMT +3
	Georgia, Tbilisi GMT+3



Understanding the importance of some tasks, we are ready to respond promptly and provide support in critical situations.

Aionys services

Aionys provides an extensive range of services and solutions covering various fields. We are ready to help our clients in developing and implementing modern technologies, providing a high level of professionalism and service quality.



Web Development



IT Staff Augmentation



Mobile App Development



Technical Support



Custom Software Development



Minimum Viable Product



UX/UI Design



Quality Assurance & Testing

Aionys solutions

We use expert knowledge to successfully complete technical tasks, turning technology into opportunities and knowledge into results and solutions.



Internet of Things (IoT)



Industrial Internet of Things (IIoT)



Document Management



Customer Relationship management



Cloud



E-commerce



AR & VR



HR Management



Data analytics & BI



Platforms for businesses

Specialization in various fields

Aionys specializes in providing efficient IT solutions in various fields. Our success is explained not only by our experience, but also by a deep understanding of the specifics and a unique approach to creating solutions.

We have technical expertise and innovative technologies for technical fields.



Fintech



Technology



Telecommunications



Startups



Commerce



Logistics
and Transportation

Specialization in various fields

We know everything about optimizing business processes, improving customer's experience and creating effective management strategies for successful development and goals achievement in social areas.



Education



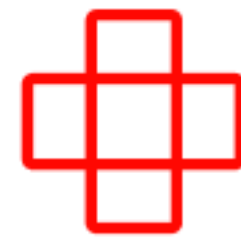
Sports



Media
and Entertainment



Real Estate



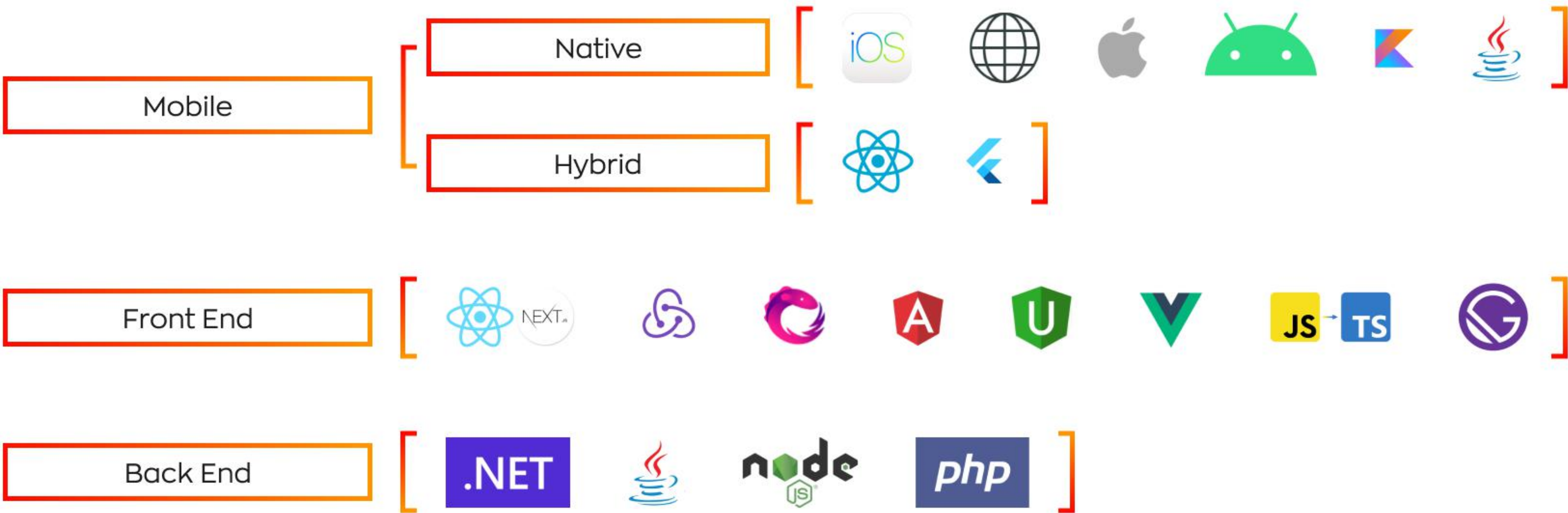
Healthcare



Travel
and Hospitality

Technologies

In our work, we apply a wide range of advanced technologies. Our methods are flexible, and we are ready to adapt to unique needs and goals of each client. When choosing the best technological solutions, we are always guided by client's business objectives in order to ensure the most effective and successful implementation of their projects.



Case Study. Rythmos

Domain:	Healthcare
Team:	PM (client), 10 developers (Aionys) 4 Quality Assurance specialists (Aionys)
Technologies:	Front-End: Angular, React Back-End: .NET, Node.js Mobile: React Native, Swift, Kotlin
Methodology:	Agile
Project Name:	Rythmos®
Client:	Intrex

Aionys, in collaboration with Wirepas, has created the Rythmos® system for Intrex, which ensures the safety and comfortable well-being of elderly people and patients at specialized medical institutions with the possibility of emergency nurse calls, movement control and access to the premises, tracking the spread of infections using a single portable device.



Case Study. OGRsearch

Domain:	Fintech
Team:	PM (client), Back-End developer (client) designer (Aionys), Front-End developer (Aionys)
Technologies:	Front-End: Angular Back-End: Java
Methodology:	Kanban
Project Name:	Dashboard for a financial institution
Client:	OGRsearch

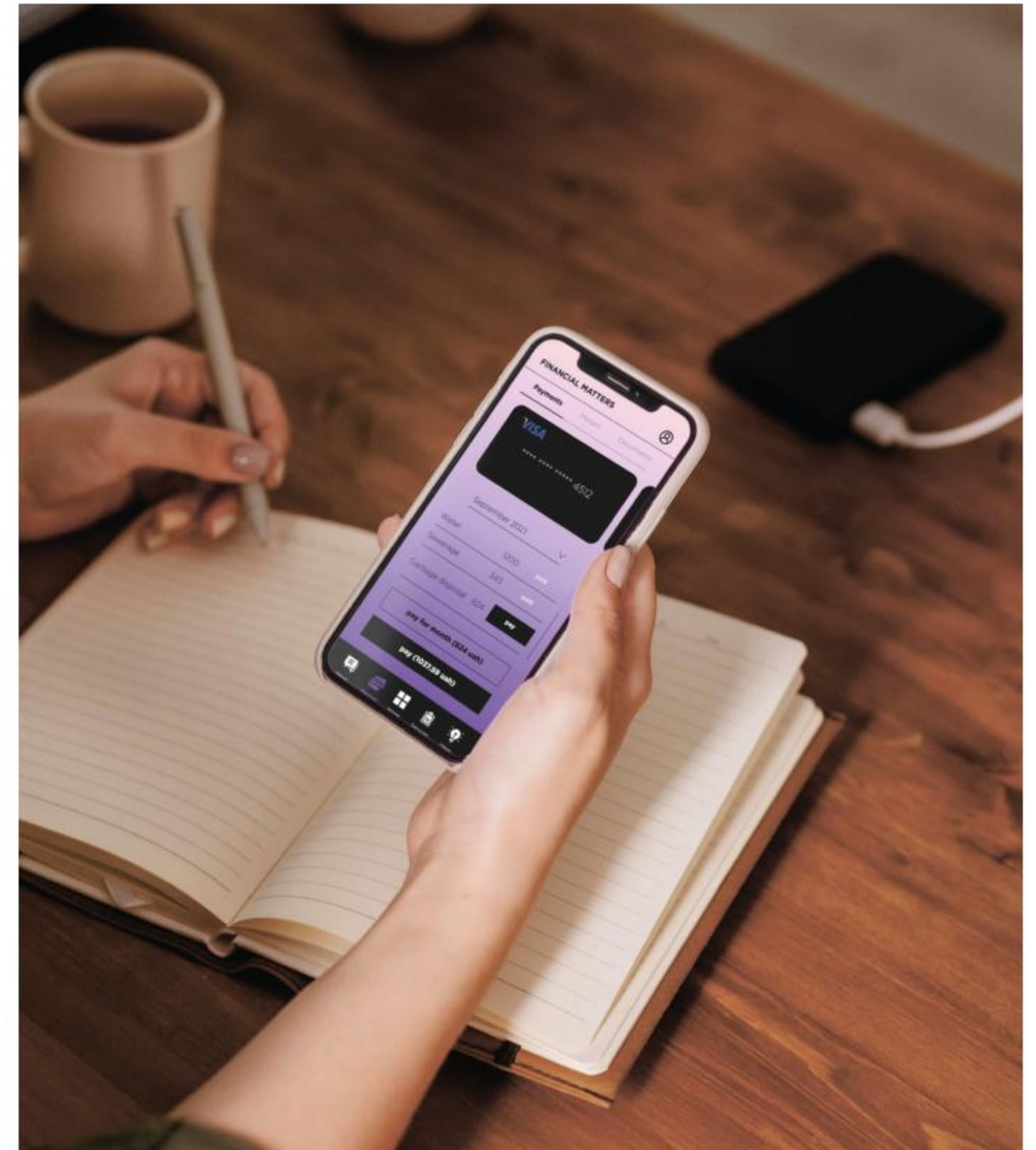
Aionys, in collaboration with OGRsearch, has created a platform for forecasting and in-depth analysis of a financial organization's performance. Our team has implemented a user-friendly interface design, flexible methodology, and configurable access permissions for specific users. The platform dashboard provides the top management with intuitively clear navigation, categorized data, and an understanding of the general situation in each department.



Case Study. NEWSIDE

Domain:	Real Estate
Team:	CEO (client), PM (client), CTO (Aionys), 3 developers (Aionys) Quality Assurance Specialists (Aionys) UI/UX designer (Aionys)
Technologies:	Front-End: Angular Back-End: .NET (C#) Mobile: React Native
Methodology:	Agile
Project Name:	Community Manager for the Elite Smart
Client:	NEWSIDE

For NEWSIDE, Aionys has developed an application that allows residents of a cottage community to conveniently use all services and solutions related to the entire living system. This includes collecting data from utility meters and paying bills, monitoring CCTV cameras, communicating with the security point, managing the protected area by setting access rights and permission times, and receiving alarms about unauthorized access.



Grounds for the boutique value



Aionys, as a boutique company, is ready to adapt to unique needs of each client. Flexible working methods allow us to effectively support clients by participating in every step of their development and by successfully solving challenges they face. We do not have "standard" approaches, we are completely dedicated to achieving optimal results for each client.



As a boutique company, we are proud of our reputation, which is based on our clients' full satisfaction. It is important to understand that for a boutique company, each client is unique and important. We provide not only swift support, but also the possibility to solve urgent tasks at any time of the day. We are ready to be with clients as soon as they need us to ensure a steady and trouble-free functioning of their business.



Aionys provides its clients with the opportunity to interact directly with the owners. This provides a deeper understanding of needs and prompt response to requests. We are proud of our quick reaction and an individual approach to each client.

Reviews



Yuntao Jia

Co-founder,
One Market

2+ years of cooperation

I'm impressed with Aionys Company's commitment to a collaborative and feedback-driven approach. They value our opinions on their work quality and improvements. During our first project, they exceeded expectations by completing the task in one week instead of the promised two, which led us to extend our collaboration.



Lacy Roberts

Director of Operations,
Intrex

7 + years of cooperation

Their responsiveness, dedication, and ability to consistently meet deadlines are invaluable to our project. Aionys has unrivaled problem-solving skills and provides solutions that others cannot. Their founders have the technical expertise and prioritize clear communication, making us feel like more than just a client. With 24/7 availability and unwavering support, Aionys has become an integral part of our team over the past 7 years.



Felix Cameron

CTO,
Navian Investment
Group

3+ years of cooperation

Thanks to Aionys' initial efforts, the client sees a significant improvement in their overall performance. The team is great with communication and is receptive to feedback. They prove that they can deliver tasks on time.

Reviews



Sergey Plotnikov

Head of Software
Development,
OGRResearch

3+ years of cooperation

Aionys's quality and timing of deliverables were excellent and in line with the client's plan, earning them positive remarks. They stayed within the target cost range and led an efficient workflow. Overall, their communicative approach made the partnership a fruitful one.



Yoani Matsaki

President, CEO
Telemedicine Technologies

3+ years of cooperation

Aionys communicated effectively with the client despite equipment repairs being handled solely by mail and phone. The external team was commended for their dedicated and timely approach to the operation.



Oleksandr Kasimirov

CEO, NEWSIDE

2+ years of cooperation

The Aionys team shares our values and work approach. They suggested a plan with a detailed description of steps, technologies, timelines, and costs. Everything was clear and fast. Thanks to our teamwork for the past 2 years, we were the first to use such a solution in real estate in our region.

Work steps with us

Aionys provides a simple and open approach to communicating with clients. Our team guarantees instant decision-making and rapid implementation of the necessary changes. We flexibly and promptly assist you at every stage of your development, striving to ensure the best results. Our genuine interest in achieving success for each client confirms our reputation of a reliable partner.

STEP 1 — INTRO	STEP 2 — DISCOVERY	STEP 3 — PROPOSAL	STEP 4 — LAUNCH
Company Background	Expanded Technical Review	Team Composition	Formal KickOff Call
High-Level Requirements	Requirement Deep-Dive	Staffing Timeline	Meet Your Aionys Team
Evaluation of Cultural Fit	Evaluation of Functional Fit	Financial Estimate	Establish “Keys to Success”
Engagement Expectations	Mutual Desire to Proceed	Agreement Execution	Grow & Build Togethe

Model of cooperation

The model of cooperation with Aionys is a unique opportunity for your business. Direct communication with the owners, prompt decisions and implementation of changes, operational support, and flexibility for maximum results.

	Team Extension	Staff Augmentation
Save Time	✓	✓
Reduce Costs	✓	✓
Improve Quality	✓	✓
Focus on Core Competencies	✓	✓
Outpace the Competition	✓	✓
Accelerate Growth	✓	✓
Engagement	🕒 Full-Time	🕒 Full-Time
Product Management	AIONYS	👤 Client
Team Management	AIONYS	👤 Client
Team Composition (PM, BA, QA, Engineers)	AIONYS	👤 Client
Client In-House Expertise	Optional	Required
Replace Client In-House Teams	✗	✗

Let's outsource it



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